

Distressed Acquisitions. Turnaround Advisory. Interim Executive. CRO. Corporate Finance. Lending.

Spotlight: Sinclair Range Newsletters

We are relaunching our popular Newsletter!

For the last several years, the Sinclair Range Newsletter has been an excellent communication and engagement tool for our community.

But, at the height of the pandemic, it seemed tone-deaf to talk about anything other than Covid, while, at the same time, too depressing to continuously talk about Covid. So, we took a break.

Now, after a six-month absence, we are excited to get back at it - to bring you up to speed and to keep you current on the comings and goings of Sinclair Range.

We hope everyone is having an amazing summer and had a great July 4th, Canada Day and Saint-Jean-Baptiste.

Do Turnaround Leaders Need Vision?

There is an obvious role for vision in business. But if you are a stakeholder of a troubled company, it is not grand vision that captures your imagination.

Rather, it's a tangible, open and honest plan to alleviate the fears and darkness of the present.

See the full post [HERE](#)

Clubhouse Podcast Featuring Scott Sinclair

Scott Sinclair, President of Sinclair Range, participated in the Building Business club on ClubHouse.

HERE is a live audio podcast (the sound quality is terrible, but understandable) featuring Scott discussing the Sinclair Range philosophy for business turnarounds.

Sinclair Range Update

We've had a very busy and somewhat stressful 2021 so far. Like most businesses, we have, and continue to battle, a ransomware attack, labor shortages, raw material shortages and turnover in key positions.

But we have also had some excellent accomplishments this year, including:

- significant increases in revenue and portfolio value throughout the Group;
- completion of the Novanni Stainless restructuring;
- excellent new additions to the Sinclair Range team; and,
- we were selected to acquire an operating business out of a Receivership SISP process that we are hoping to close in the next ten days, if all goes well.

Sinclair Range is in the business of partnering with or acquiring and remediating troubled businesses. Our investment rates of return since January 2020, when we launched this line of business, have been very strong, well into triple digits.

We are also available on a select basis for client work by engagement letter, including, but not limited to, turnaround advisory, re-financing and CRO mandates.

Want to work together? Contact us and let's get started!

Open Jobs

We have job openings in the Sinclair Range group of companies, including Plant Manager and Accounting Manager in Coldwater, Ontario, and a bilingual General Manager in the automotive sector in the Sherbrooke, Que. area.

Please reach out for more details if you, or someone you know, is interested in working with us.



Helping business owners, management and entrepreneurs win at business. The ultimate business show on YouTube and select podcasts.



[Subscribe Now!](#)

About Us

We exist to help businesses transition - businesses going through a period of high growth, struggling with under-performing operations or in financial difficulty.

We consider ourselves a rapid response professional team, uniquely capable of dropping into difficult situations to make positive change.

We define success as saving jobs.

Acquisition

We invest to acquire control or significant influence in troubled businesses and assets located in the United States and Canada. We are industry agnostic.

Advisory

We are hired to actively assist existing management teams facing tough challenges. We combine financial, operational and banking expertise into a single seamless service package, focused on:

- ✓ Turnaround Advisory
- ✓ Interim Executive
- ✓ CRO
- ✓ Distressed Mergers & Acquisitions
- ✓ Corporate Finance

Lending

In limited circumstances, we provide financing solutions to small businesses unable to access traditional bank financing. We are creative and quick and can couple financing solutions with advisory services and/or a plan to acquire the business. We consider:

- ✓ Turnaround Lending
- ✓ Bridge Loans
- ✓ DIP Financing
- ✓ Operating Capital
- ✓ Receivable and Inventory Solutions

Partner

Want to partner with us on one or multiple transactions?

Feel free to contact us to discuss.

Contact us

To learn more about Sinclair Range, please visit us at [SinclairRange.com](#)

Have a specific enquiry or opportunity? Email Ashley:

akerrigan@sinclairrange.com



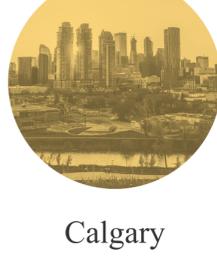
New York

45 Rockefeller Plaza,
Suite 2000
New York, NY 10111



Toronto

WaterPark Place
20 Bay St, 11th Floor
Toronto, ON M5J 2N8



Calgary

421 – 7th Avenue SW,
Suite 3000
Calgary, AB T2P 4K9

[View in browser](#)

Copyright © 2020 Sinclair Range, All rights reserved.
You are receiving this email because you opted in via our website.

Our mailing address is:
Sinclair Range
20 Bay Street, 11th floor
Toronto, ON M5J 2N8
Canada

Want to change how you receive these emails?

[Unsubscribe](#)