

IAM Private Debt Group

www.iamgroup.ca



Canada's Leading Independent Manager of Patient Debt Capital

Founded in 1987, IAM Private Debt Group is an institutional pension fund manager that provides long term fixed rate senior loans to mid-sized public and private companies.

Transactions

Since 2005, IAM Private Debt Group has raised \$2.4 billion in five sequential funds and closed 90+ transactions. The range of our portfolio is demonstrated below:

 Atlantic Ambassatours Limited \$14,000,000 Senior Secured Term Loans Structured Funded and Managed by 	 Wolverine Management Services Inc. \$23,000,000 10-Year Senior Secured Term Loan Structured Funded and Managed by 	 Flying Colours Corp. \$28,000,000 Growth Financing 10 Year Senior Secured Term Debt Structured, Funded and Managed by
 \$35,000,000 10-Year Senior Secured Term Loan Structured Funded and Managed by 	 Blackstone Industrial Services \$8,000,000 Senior Secured Term Loan Structured Funded and Managed by 	 \$23,000,000 7-Year Senior Secured Term Loan Structured Funded and Managed by

Contact

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Since commencing IPD Fund I in 2005, the Private Debt Group has originated, underwritten and managed transactions totaling over \$1.6 billion.

Typical Application

- Refinancing of core bank debt to lock in interest rates
- Increase free cash flow for growth purposes
- Finance asset acquisitions
- Finance plant expansion/modernization
- Acquisition financing
- Project financing
- Management buyouts

Advantages

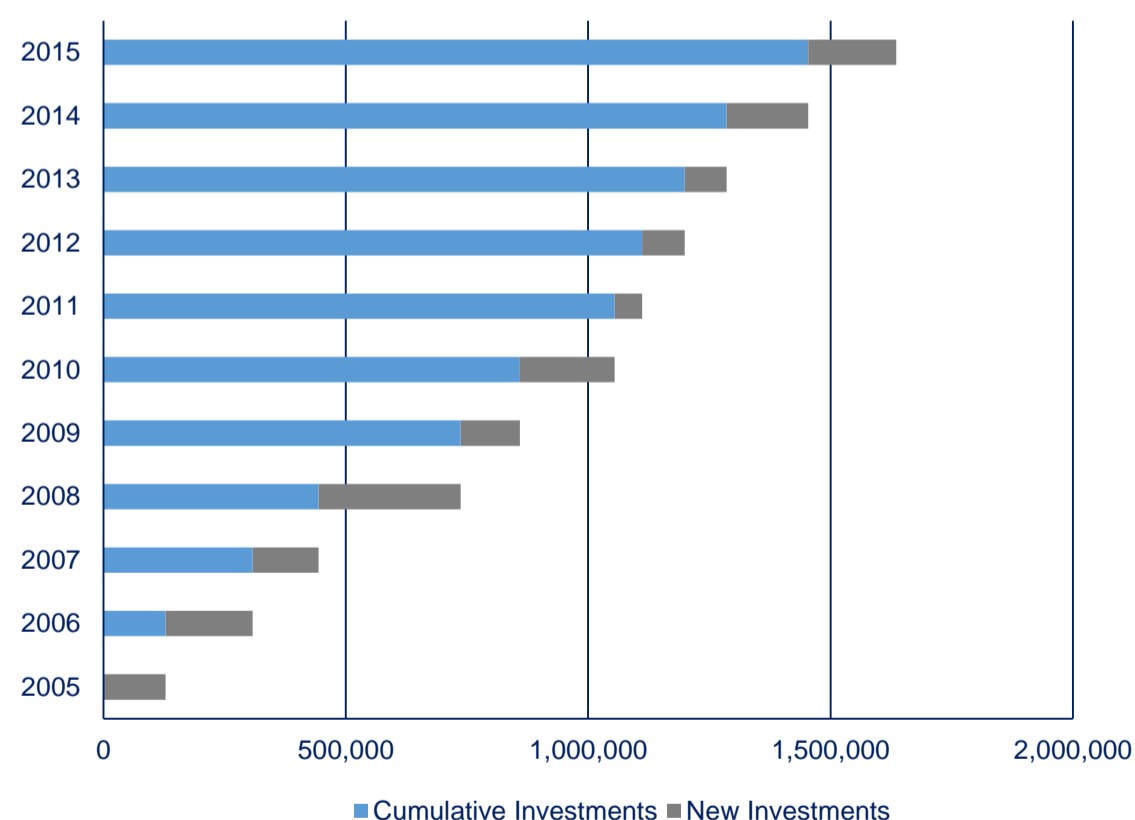
As a provider of patient debt capital, IAM Private Debt Group is a true financing partner, bringing certainty and stability to Borrowers' businesses:

- Fixed interest rate provides cash flow security and builds an internal hedge for floating rate exposure
- Large hold limit and strong co-investors means no syndication required
- True term loan – Not a demand loan with term repayment features
 - No review / renewal fees and associated costs
 - No swap costs
 - No warrants or equity incentives
- Experienced managers with diverse backgrounds
 - Little to no turnover
- Full discretion over funds – loan is approved internally and IAM writes the cheque
- 48-hour turnaround on preliminary approval to proceed
- Demonstrated ability to execute

Loan Parameters

- Fixed Rate
- Fixed Term (5 to 10 years)
- Bullet or Amortizing – suited to borrower, industry and structure
- Senior secured
- Canadian dollars
- Priced at a spread over equivalent term Government of Canada Bonds
- Minimum Loan - \$10,000,000
- Suitable Borrowers will have investment grade type of credit metrics

New Investments



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