



## Middle Market Private Equity Firm Focused On Equity and Debt Investments in Complex Situations

### FIRM OVERVIEW

- Capabilities to provide flexible capital solutions including debt, equity and hybrid structures in control and non-control deals from separate, dedicated equity and credit funds
- Ability to close quickly with a high degree of certainty and no third party financing contingencies
- Expertise in driving rapid growth and profit enhancement through operational improvements and strategic changes

### EQUITY INVESTMENT CRITERIA

- Middle market focus
- Revenues of \$50 million to \$1 billion for platforms, any size for add-ons
- Ability to write equity checks up to \$300 million
- Transaction types include leveraged buyouts, family succession, corporate carve-outs / divestitures, recapitalizations

### DEBT INVESTMENT CRITERIA

- Non-control and control debt positions of \$10 million to \$300 million
- Secondary debt purchases and primary financings including rescue financings and bridge loans
- Flexibility to invest in all types of credit, including asset based loans, revolving lines of credit, term debt & letters of credit
- Will invest in participations or the entire credit

### SECTOR EXPERTISE

- Business / Tech Services
- Consumer
- Distribution & Logistics
- Energy Services
- Food & Beverage
- Healthcare
- Industrial & Manufacturing
- Metals
- Technology

### CONTACTS

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## Portfolio Investments

- Completed 31 investments in less than 5 years including 15 platform acquisitions, 10 add-ons and 6 non-control debt investments
- 8 exits including businesses in the paper, metals, building products, energy services, business services and food industries

### CURRENT CONTROL INVESTMENTS



A legal discovery technology company with expertise in simplifying and automating the discovery of data for audits, investigations, and litigation.

Equity Investment

Acquired March 2018



A producer and distributor of high quality water treatment products used to sanitize and maintain water systems for recreational, industrial and municipal end markets.

Equity Investment

Acquired September 2017



A producer of high quality specialty and organic breads, buns, rolls, and sweet goods for the fresh and frozen channels.

Equity Investment

Acquired July 2017



A supplier of branded fishing and hunting equipment and accessories through the mass market, sporting goods, and specialty outdoor channels.

Debt & Equity Investment

Acquired April 2014



A leading manufacturer and distributor of customized foodservice solutions, including portion-control and single serve food and beverage products.

Equity Investment

Acquired May 2016



A leading specialty food & beverage platform providing high quality, shelf-stable, dairy-based food & beverage products for the private label and contract manufacturing markets.

Equity Investment

Acquired November 2015



A leading global manufacturer of complex pressurized dispensing solutions for a global customer base across a diverse set of attractive end markets.

Equity Investment

Acquired May 2015



A manufacturer of polymer-based products including calendared vinyl, transit matting, specialty films and protective linings.

Equity Investment

Acquired March 2014



A producer and distributor of a full range of honey and other natural sweeteners for the retail, food service and ingredient markets.

Debt & Equity Investment

Acquired December 2013

### NON-CONTROL INVESTMENTS

**Provider of Technology Services**

Secondary Debt Purchase

Acquired March 2018  
Exited May 2018

**Healthcare Services Company**

Secondary Debt Purchase

Acquired October 2017

**Provider of Technology Services**

Secondary Debt Purchase

Acquired April 2017

**Energy Services Company**

Secondary Debt Purchase

Acquired September 2016  
Exited November 2017

**Provider of Commercial Services**

Secondary Debt Purchase

Acquired September 2016  
Exited March 2017

**Manufacturer of Packaging Products**

Secondary Debt Purchase

Acquired May 2016  
Exited January 2018