

Turnaround advisory. Interim executive. CRO. Distressed mergers & acquisitions. Corporate finance.

Sinclair Range is a private and independent corporate advisor with a particular strength in corporate finance, rapid response turnaround management and interim executive roles.

We are uniquely positioned to assist companies in transition by:

- Rapidly deploying interim executives
- Combining management with corporate finance expertise
- Partnering with existing stakeholders to effect going concern solutions

We provide corporate finance services:

- Financings
- Mergers, acquisitions and divestitures
- Restructuring
- Pricing and business valuation
- Due diligence
- Business reviews
- Underwriting and loan administration

Spotlight: Cognitive Bias, Scott Adams and Troubled Companies

We hear a lot about cognitive bias these days (and confirmation bias – a type of cognitive bias), an extraordinarily important concept in life, business and marketing, most recently made famous by Scott Adams' book *Win Bigly: Persuasion in a World Where Facts Don't Matter*, which simplistically presents the persuasion techniques used by President Trump and explains the related so-called Trump Derangement Syndrome. (Read more [HERE](#))

Sinclair Range News for June 2018

- We were excited this month to be engaged by another Cannabis company. Also, a merchant bank with an excellent and exciting management team that expects high growth.
- We completed a marketing process for the sale of resource claims in Quebec, Canada. The sale process was expertly handled by our team and, when closed, should be a significant result for our clients. Special thanks to our Managing Director, Ray Kindiak, on this project!
- We met this month with various lenders to medium and small businesses, including [Pivot Financial](#), [Crestmark](#), [Trade Finance Solutions](#), and [IAM Private Debt Group](#). (Click the lender name to see their respective overviews.)
- There were 35 transactions in North American Cannabis sector in June 2018. (Read more [HERE](#))
- There were 334 transactions in the North American Oil & Gas sector in Q2 2018. (Read more [HERE](#))
- There were 511 transactions in the North American Metals & Mining sector in Q2 2018. (Read more [HERE](#))
- We are excited to announce that one of our operating subsidiaries, [Roofers World](#), is launching a new product: a harness for the roofing industry. Special thanks to Robin Nelson for spearheading this project! (Read more [HERE](#))
- We received at our office a barbecue set as a gift from [Ares Management](#). Thanks Jamie Franz! And happy July 4th and Canada Day to everyone!
- **SAVE THE DATE – November 29, 2018.** Our annual party date is settled, to be held at a cool new venue to be announced next month. Want to make sure you're on the limited list? [Email Ashley](#) to let us know!

Contact Us

To learn more about Sinclair Range, please visit us at www.SinclairRange.com
Have a specific enquiry or opportunity? Email Ashley: akerrigan@sinclairrange.com

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