

Distressed Acquisitions. Turnaround Advisory.  
Interim Executive. CRO. Corporate Finance.  
Lending.

### Spotlight: Sinclair Range Private Dinner

We were pleased to host a fun and successful cocktail party in November, in Toronto, and sponsored another one in December that was held at our favorite Pravda. Thank you to all that attended.

In February, we're trying a new concept - a private dinner with a smaller guest list, great food, wine, and maybe even some surprise entertainment. The goal is to make this a recurring event with a rotating guest list in hopes of a more intimate and engaging experience. If you're in the GTA, look out for your invite in 2023!

### How Was Your 2022?

For us, it felt like a terrible, chaotic year with numerous problems, including: supply chain break downs, labor problems, delivery challenges, the cash flow impact of these factors, internal control break downs arising from the pressures of rapid growth and, for good measure, repeated COVID disruptions across our companies. Yet, despite all that, when we look at our numbers and progress on the roadmap, there is objectively a lot of positive coming out of the year as well.

2023 is looking exciting with the problems of last year getting resolved and we are now presented with a lot more new opportunities for acquisition and client work. We are reminded of how to get out of a hole with perseverance and a retreat to the fundamentals. It's working well.

### Podcasts On Psychology

The Winning Momentum Podcast had a series of guests recently focusing on the psychology of leadership, change management, personal development and other related topics.

Check out all of the podcasts on [TheScottSinclair.com](#) or click through to these specific shows:

- [Kevin Waldbillig](#) – Registered Psychotherapist, dealing with mental health and counseling, and a career coaching specialist in private practice in The Greater Toronto area since 2012. Kevin has had the opportunity in his career to help assess, coach and help find creative solutions for over a thousand clients in a variety of sectors and stages of career development, many of whom have experienced workplace challenges and difficulties in both their professional or personal lives. He has worked as a part time professor with Sheridan College, and has been a counsellor and clinician at The University of Toronto.
- [Robert Jordan](#) – helped launch, grow and ultimately sell a number of fast growing companies. His first company, Online Access, put him on the Inc. 500 list of fastest growing companies.

He is the author of How They Did It: Billion Dollar Insights from the Heart of America and author of How They Did It: Real World Advice from Today's Most Successful Entrepreneurs.

- [John Robertson](#) - of FortLog Services, is a workforce wellness expert and culture alignment specialist with over 30 years of experience helping organizations and individuals navigate crises.

John is the author of the best-selling book, Run Toward the Roar, where he asks the question what would happen if, instead of fleeing, we ran toward the roar (a crisis or intimidating event). Run Toward the Roar reframes thriving and resilience to find and focus on what you love so that you will be faithful and loyal, regardless of the roars that cross your path.

### 5 Reasons to Hire Sinclair Range When Your Business Needs Money

Many businesses struggle to raise capital and, now that capital markets are tightening, finding the right financing is even more difficult.

[HERE](#) are 5 reasons you should hire Sinclair Range when searching for business capital.

### The Business of Sinclair Range

Sinclair Range buys, lends and consults to troubled businesses with a view to saving jobs and rescuing and increasing shareholder value.

In addition to the advisory business of Sinclair Range in the US and Canada, our operations include:

- [Ekip Innovations](#), a wholly owned subsidiary, is a Quebec based Tier 1 and 2 automotive manufacturer
- [Globex Extraction Services](#), is a processor of hemp biomass located in Colorado
- [Novanni Stainless](#), a wholly owned subsidiary, is an Ontario based manufacturer of stainless steel sinks
- [Roofers World](#), a wholly owned subsidiary, is an Ontario based manufacturer of tools for the roofing industry

### About Us

We exist to help businesses transition - businesses going through a period of high growth, struggling with under-performing operations or in financial difficulty.

We consider ourselves a rapid response professional team, uniquely capable of dropping into difficult situations to make positive change.

We define success as saving jobs.

### Acquisition

We invest to acquire control or significant influence in troubled businesses and assets located in the United States and Canada. We are industry agnostic.

#### Advisory

We are hired to actively assist existing management teams facing tough challenges. We combine financial, operational and banking expertise into a single seamless service package, focused on:

- ✓ Turnaround Advisory
- ✓ Interim Executive
- ✓ CRO
- ✓ Distressed Mergers & Acquisitions
- ✓ Corporate Finance

#### Lending

In limited circumstances, we provide financing solutions to small businesses unable to access traditional bank financing. We are creative and quick and can couple financing solutions with advisory services and/or a plan to acquire the business. We consider:

- ✓ Turnaround Lending
- ✓ Bridge Loans
- ✓ DIP Financing
- ✓ Operating Capital
- ✓ Receivable and Inventory Solutions

### Partner

Want to partner with us on one or multiple transactions?

Feel free to contact us to discuss.

### Contact us

To learn more about Sinclair Range, please visit us at [SinclairRange.com](#). Have a specific enquiry or opportunity? Email Ashley: [akerrigan@sinclairrange.com](mailto:akerrigan@sinclairrange.com)



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