

Distressed Acquisitions. Turnaround Advisory.  
Interim Executive. CRO. Corporate Finance.  
Lending.

### Spotlight: Sinclair Range Private Dinner

What an amazing success!

We held the first Sinclair Range Private Dinner in February – a new concept we were testing, intended to create a more intimate and engaging networking experience.

The dinner was held at Opus Restaurant in Toronto with 14 guests, many of diverse backgrounds and positions, including entrepreneurs, professionals, traders, fund managers and entertainer. The conversation was fun, insightful, continued for hours and created lasting connections. Our good friend, Aion Clarke, blessed us with his singing talents and there might have been a number of Sinclair Range branded cigars at some point in the evening.

The feedback from this event was hugely positive. So, time to work on our next event, likely in May. Stay tuned!



### Search for Hemp Companies

Our client is seeking a corporate transaction for its hemp extraction company, that may include a sale of assets or shares, an acquisition, merger or similar, intended to improve shareholder value and to create a platform suitable for a roll-up in the industry.

Interested parties should contact Sinclair Range. At our discretion, a non-disclosure and non-solicitation agreement will be sent to you for execution. Following receipt of the executed NDA, Sinclair Range will be available for discussion and limited due diligence disclosure with a view to defining the structure of a possible combination.

### Capital Raises

We are getting very busy in 2023 assisting clients with their capital needs in the US and Canada. We are extremely honored to be trusted with these important mandates.

Here are 5 reasons you should hire Sinclair Range when searching for business capital:

1. **Experience.** Scott Sinclair, President of Sinclair Range, has led or participated in over \$27 Billion in corporate transactions. Every client of Sinclair Range receives the direct attention of Scott.
2. **Reputation.** Sinclair Range is a leading brand for corporate finance transactions, particularly in difficult and troubled situations. No lender has ever lost a dollar on a financing initiated or led by Sinclair Range.
3. **Independence.** Sinclair Range can act as an advisor to your business, completely independent from specific lenders and without 'buy side' compensation.
4. **International.** As capital markets tighten, businesses need to get creative and expand their search beyond the typical capital providers. Sinclair Range has closed transactions in over 25 countries and maintains active relationships in many of those jurisdictions.
5. **Process.** Difficult markets and difficult situations require a different process. Sinclair Range succeeds because it is able to distill complex messages into a simple, understandable story that is of interest to the targeted capital providers.

### Peter Siegel on Investing, Business Pitches, Managing in Uncertainty

In this Episode of The Winning Momentum Podcast we talk with Peter Siegel, a real estate owner, investor, manager, entrepreneur, author, and business leader that has been investing in real estate for three decades and has a well-established infrastructure for property management, construction, and investor relations.

Topics discussed include:

- How to invest and manage a business in this environment of uncertainty and chaos
- What has been learned from business pitches– the good and the bad
- What is Peter's approach to business investments
- Peter's thoughts on real estate investments for the inexperienced
- Strategies for changing momentum

All of Scott's content is available on [TheScottSinclair.com](http://TheScottSinclair.com). All of The Winning Momentum Podcast episodes are available as audio only everywhere you listen to podcasts.



### Raising Capital for or Investing in Private Businesses – Valuation and Structure

In this Episode of The Winning Momentum Podcast we discuss some lessons for companies raising capital and for investors interested in private business investments. The lessons are based on actual pitches received and the valuation and structure problems that prevent a deal.

- Strategic purchasers vs. financial purchasers
- Strategic purchaser premiums
- Sophisticated investors vs. retail
- Series Financing
- A frame for valuation
- What drove the technology and Canadian cannabis bubbles
- Intrinsic value vs. strategic value

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### The Business of Sinclair Range

Sinclair Range buys, lends and consults to troubled businesses with a view to saving jobs and rescuing and increasing shareholder value.

In addition to the advisory business of Sinclair Range in the US and Canada, our operations include:

- **Ekip Innovations**, a wholly owned subsidiary, is a Quebec based Tier 1 and 2 automotive manufacturer
- **Globex Extraction Services**, is a processor of hemp biomass located in Colorado
- **Novanni Stainless**, a wholly owned subsidiary, is an Ontario based manufacturer of stainless steel sinks
- **Roofers World**, a wholly owned subsidiary, is an Ontario based manufacturer of tools for the roofing industry

### About Us

We exist to help businesses transition - businesses going through a period of high growth, struggling with under-performing operations or in financial difficulty.

We consider ourselves a rapid response professional team, uniquely capable of dropping into difficult situations to make positive change.

We define success as saving jobs.

### Acquisition

We invest to acquire control or significant influence in troubled businesses and assets located in the United States and Canada. We are industry agnostic.

### Advisory

We are hired to actively assist existing management teams facing tough challenges. We combine financial, operational and banking expertise into a single seamless service package, focused on:

- ✓ Turnaround Advisory
- ✓ Interim Executive
- ✓ CRO
- ✓ Distressed Mergers & Acquisitions
- ✓ Corporate Finance

### Lending

In limited circumstances, we provide financing solutions to small businesses unable to access traditional bank financing. We are creative and quick and can couple financing solutions with advisory services and/or a plan to acquire the business. We consider:

- ✓ Turnaround Lending
- ✓ Bridge Loans
- ✓ DIP Financing
- ✓ Operating Capital
- ✓ Receivable and Inventory Solutions

### Partner

Want to partner with us on one or multiple transactions? Feel free to contact us to discuss.

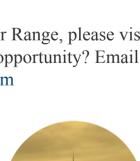
### Contact us

To learn more about Sinclair Range, please visit us at [SinclairRange.com](http://SinclairRange.com) Have a specific opportunity? Email Ashley: [akerrigan@sinclairrange.com](mailto:akerrigan@sinclairrange.com)



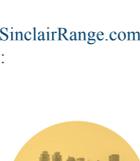
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