

Transition Support. Corporate Finance.
Turnaround Advisory. Interim Executive. CRO.
Distressed Acquisitions. Lending.

Spotlight: World Class Business Coaching

Our related personal services brand, TheScottSinclair.com, is really excited to announce two new, world class coaches to our coaching team: Len Walker and Craig Boyer. You can learn more about Len and Craig and coaching services [HERE](#).

Most business owners, entrepreneurs, and professionals don't have access to world-class expert guidance—until now. Whether you're a small business owner, solopreneur, or executive, this coaching platform bridges the gap, giving you affordable access to proven business leaders who can immediately improve your thinking and execution.

Bankers, lawyers, accountants: your client base will benefit from a short, expert, affordable coaching session. Feel free to reference clients to this link or call Scott for more information.

What do Tariffs Mean for Your Business?

The US and Canada have threatened each other with tariffs and retaliatory tariffs. Are they coming? Will they impact your business?

In all the chaos, it is easy to forget that import tariffs are actually paid by the consumers in the Country that initiated the tariff. The result? If you are the exporter, your goods may be more expensive to the importing customer. If you are an importer, your cost of direct materials may have increased.

In the short term, unless your customers are highly sensitive to price changes and have immediately available alternatives, your business may not feel an immediate impact. In the long term, you may no longer be price competitive in the exporting market unless the impact of tariffs is offset by currency devaluation or margin cuts.

So what should you do? First, stop panicking. The chaos is intentional; it is part of the negotiation strategy.

Next, sharpen your pencils – cut the waste, focus on priorities and diversify your economic risk.

Forget the Root Cause: Fix the Problem and Move Forward

When dealing with any challenge—whether it's a business turnaround or a personal hurdle—focusing on root causes often becomes an excuse for inaction.

[Read More Here](#)

Why Lenders Fear Uncertainty (and How to Address It)

Lenders thrive on predictability. At the core of lender apprehension is risk.

[Read More Here](#)

Admit You're in Trouble – The Surprising Power of Transparency

Addressing challenges head-on isn't just the right thing to do—it's the smart thing to do.

[Read More Here](#)

Join the LinkedIn page

Come join the Sinclair Range LinkedIn page for more frequent corporate updates and valuable content, [HERE](#).

Sinclair Range Offers Fractional CFO, Controller, And Accounting Services For Small Businesses

Business and transaction success relies on accurate and timely financial reporting, but this level of reporting can be costly or unavailable to many small businesses.

Sinclair Range has the solution: virtual and fractional CFO, Controller, and bookkeeping services tailored to meet your unique needs and budget—all at a cost that is a fraction of hiring comparable skill sets full-time.

With Sinclair Range, you'll receive:

- Accurate and timely information to make critical decisions.
- Professional reporting that can be used for lenders, investors, and stakeholders.
- Regular coaching sessions with Scott Sinclair, CPA, advisor to hundreds of small businesses in 30 countries, to review and discuss financial information.
- Access to the entire Sinclair Range team and network, including investment bankers and analysts.
- A CFO to talk to when you have that late night worry or idea.

Let us handle the financials so you can focus on growth.

Contact us today at info@sinclairrange.com to get started!

About Us

We exist to help businesses transition - businesses going through a period of high growth, struggling with under-performing operations or in financial difficulty.

We consider ourselves a rapid response professional team, uniquely capable of dropping into difficult situations to make positive change.

We define success as saving jobs.

Acquisition

We invest to acquire control or significant influence in troubled businesses and assets located in the United States and Canada. We are industry agnostic.

Advisory

We are hired to actively assist existing management teams facing tough challenges. We combine financial, operational and banking expertise into a single seamless service package, focused on:

- ✓ Turnaround Advisory
- ✓ Interim Executive
- ✓ CRO
- ✓ Distressed Mergers & Acquisitions
- ✓ Corporate Finance

Lending

In limited circumstances, we provide financing solutions to small businesses unable to access traditional bank financing. We are creative and quick and can couple financing solutions with advisory services and/or a plan to acquire the business. We consider:

- ✓ Turnaround Lending
- ✓ Bridge Loans
- ✓ DIP Financing
- ✓ Operating Capital
- ✓ Receivable and Inventory Solutions

Partner

Want to partner with us on one or multiple transactions?
Feel free to contact us to discuss.

Contact us

To learn more about Sinclair Range, please visit us at SinclairRange.com
Have a specific enquiry or opportunity? Email Ashley:
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