

Transition Support. Corporate Finance.  
Turnaround Advisory. Interim Executive. CRO.  
Distressed Acquisitions. Lending.

## Spotlight: Welcome To Gord Boersma

We are excited to welcome Gord Boersma to Sinclair Range as Managing Director. Based in our Calgary office, Gord will work closely with corporate clients, providing hands-on support in refinancings, divestitures, acquisitions, and restructurings. He will also take on key leadership roles, including Turnaround Advisor, Interim Executive, and Chief Restructuring Officer, as well as providing fractional leadership services.

Learn more about Gord [HERE](#).

## The Power of Narrative in Deals

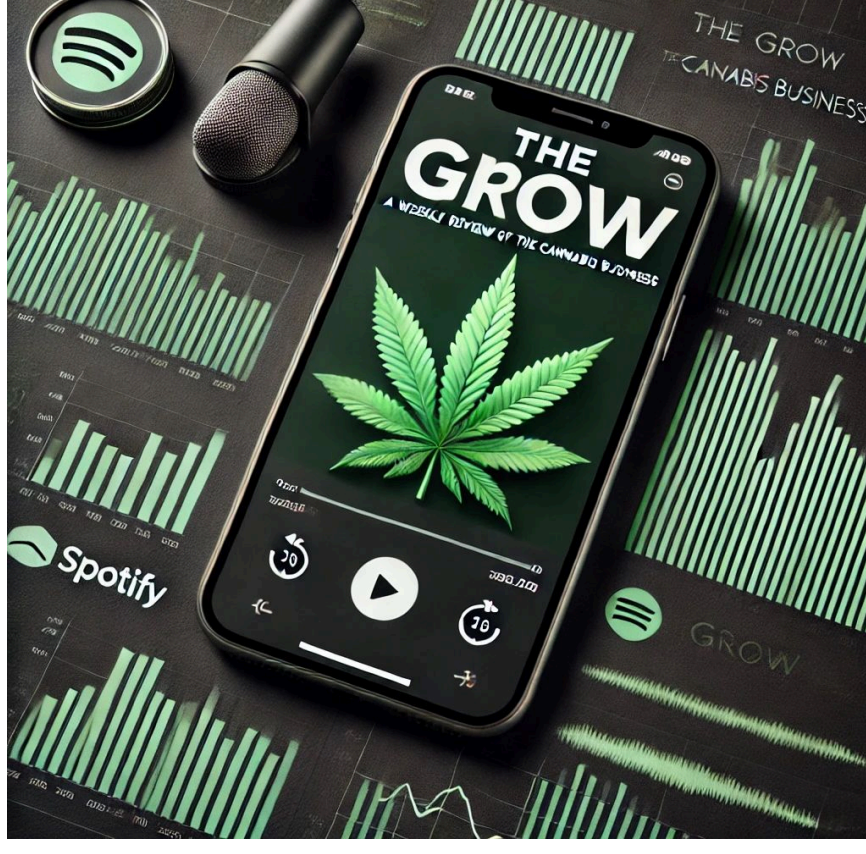
We invite financial professionals and business owners to explore how a narrative-driven Confidential Information Memorandum (CIM) can elevate your deals. Properly done, this document tells a powerful story that answers the pivotal question every lender asks: “Why Now?”

[Read More Here](#)

## The Grow: A Weekly Review of the Cannabis Business

Stay tuned for a brand new podcast dedicated to the cannabis industry!

Join host Scott Sinclair for The Grow, a weekly deep dive into the financial future of the cannabis industry. Tailored for senior management, owners, and entrepreneurs, we spotlight earnings, financing, and restructuring with a clear message: there are capital solutions to drive success. Scott breaks down the latest trends and opportunities, offering a positive path forward for businesses navigating this evolving market. With occasional high-caliber guests, The Grow delivers sharp, actionable insights to empower industry leaders with the tools for growth.



## Blame Game vs. Accountability: A Lender's Perspective

Acceptance is the turning point. When something goes wrong—a missed target, an operational failure, or an investor’s concern—strong leaders skip the blame and get to work. But many businesses get stuck in the stages of grief: denial (“It’s not a problem”), anger (“It’s the lender’s fault”), and sorrow (“We’ve lost everything”). Only when they reach acceptance does real progress begin.

[Read More Here](#)

## Join the LinkedIn page

Come join the Sinclair Range LinkedIn page for more frequent corporate updates and valuable content, [HERE](#).

## The Pathway To Profit Academy

Master Cash Flow. Grow Profit. Get Funded.

The Pathway to Profit Academy is an 8-module course that serves as your step-by-step roadmap to financial and business success. It is quite simply the best value-for-money business course on the planet.

 Learn how to:

- Raise capital and attract investors
- Improve profitability by building teams and managing with metrics
- Improve cash flow and unlock hidden equity
- Implement strategies to build serious momentum and success

 Available Now – Join the full program or purchase individual modules.

 Includes free coaching sessions and a workbook with each module.

[Read More Here](#)

## World Class Business Coaching

Our related personal services brand, [TheScottSinclair.com](#), is really excited to announce two new, world class coaches to our coaching team: Len Walker and Craig Boyer. You can learn more about Len and Craig and coaching services [HERE](#).

Most business owners, entrepreneurs, and professionals don’t have access to world-class expert guidance—until now. Whether you’re a small business owner, solopreneur, or executive, this coaching platform bridges the gap, giving you affordable access to proven business leaders who can immediately improve your thinking and execution.

Bankers, lawyers, accountants: your client base will benefit from a short, expert, affordable coaching session. Feel free to reference clients to this link or call Scott for more information.

## Sinclair Range Offers Fractional CFO, Controller, And Accounting Services For Small Businesses

Business and transaction success relies on accurate and timely financial reporting, but this level of reporting can be costly or unavailable to many small businesses.

Sinclair Range has the solution: virtual and fractional CFO, Controller, and bookkeeping services tailored to meet your unique needs and budget—all at a cost that is a fraction of hiring comparable skill sets full-time.

With Sinclair Range, you’ll receive:

- Accurate and timely information to make critical decisions.
- Professional reporting that can be used for lenders, investors, and stakeholders.
- Regular coaching sessions with Scott Sinclair, CPA, advisor to hundreds of small businesses in 30 countries, to review and discuss financial information.
- Access to the entire Sinclair Range team and network, including investment bankers and analysts.
- A CFO to talk to when you have that late night worry or idea.

Let us handle the financials so you can focus on growth.

Contact us today at [info@sinclairrange.com](mailto:info@sinclairrange.com) to get started!

## About Us

We exist to help businesses transition - businesses going through a period of high growth, struggling with under-performing operations or in financial difficulty.

We consider ourselves a rapid response professional team, uniquely capable of dropping into difficult situations to make positive change.

We define success as saving jobs.

## Acquisition

We invest to acquire control or significant influence in troubled businesses and assets located in the United States and Canada. We are industry agnostic.

## Advisory

We are hired to actively assist existing management teams facing tough challenges. We combine financial, operational and banking expertise into a single seamless service package, focused on:

- ✓ Turnaround Advisory
- ✓ Interim Executive
- ✓ CRO
- ✓ Distressed Mergers & Acquisitions
- ✓ Corporate Finance

## Lending

In limited circumstances, we provide financing solutions to small businesses unable to access traditional bank financing. We are creative and quick and can advise financing solutions with advisory services and/or a plan to acquire the business. We consider:

- ✓ Turnaround Lending
- ✓ Bridge Loans
- ✓ DIP Financing
- ✓ Operating Capital
- ✓ Receivable and Inventory Solutions

## Partner

Want to partner with us on one or multiple transactions? Feel free to contact us to discuss.

## Contact us

To learn more about Sinclair Range, please visit us at [SinclairRange.com](http://SinclairRange.com)

Have a specific enquiry or opportunity? Email Ashley:

[akerrigan@sinclairrange.com](mailto:akerrigan@sinclairrange.com)



### New York

45 Rockefeller Plaza,  
Suite 2000  
New York, NY 10111



### Toronto

161 Bay St  
26th Floor  
Toronto, ON M5J 2S1



### Calgary

421 – 7th Avenue SW,  
Suite 3000  
Calgary, AB T2P 4K9

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